

# FORGING INDUSTRY NEWS

Scot's latest activity in the forging industry

## The FRISA Connection



ISO-9002



SCOT FORGE  
8001 Winn Road, Box 8  
Spring Grove, IL 60081

Attn: Harry Marek  
Dear Harry:

On behalf of my colleagues of Frisa and myself I would like to thank you all for your super kind attentions during our attendance to the International Sales Meeting just last weekend.

We all think that has been a great opportunity to learn a lot about how to better relate and communicate to this way improve the sales team work. Meeting all the reps has also been of great help, as well as a real pleasure.

As it is becoming to be usual, again all of us have been great and positively impressed with the development that Scot Forge has in many different aspects of the business, from Marketing to Public Relations, Technological Innovation, etc. that makes your company the finest forging operation. I am personally very happy and proud that FRISA be involved with such a leader company.

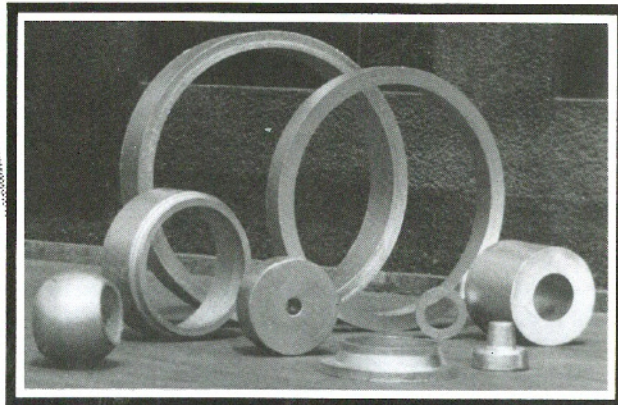
If I should thank on this letter to any one there who provided us a warm and kind attention, the list would be as long as the employee list of Scot Forge, so please say thanks to everybody there and let them know how grateful we feel. Even though, it wouldn't be fair if we don't make a special mention to Del Hendrix, our dedicated taking care person who did a remarkable job.

I eager look for the opportunity to have any one of the Scot Forge team visiting us so we can provide the courtesy and kind attentions you all have had with us.

Sincerely yours,

Miguel Almaguer  
VP, Standard Division

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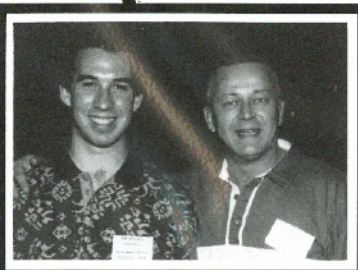


### FRISA products

Scot Forge recently entered into an alliance with a progressive customer-oriented ring roll shop, FRISA, in Monterrey, Mexico. With this agreement, Scot Forge is the exclusive sales representative in the United States and Canada for FRISA products and FRISA is the exclusive sales representative in Mexico for Scot Forge products.

FRISA stands for Fabricaciones Y Representaciones Industriales S.A. Translated, that's Industrial Fabrication and Representation, Inc.

Our Wagner ring roller allows us to serve the larger diameter, heavy seamless forged ring segment of the market, while FRISA offers smaller diameter thin-walled rectangular and profiled rings in various quantities.



L to R: Sergio González, Sales Manager Special Projects, (FRISA) and Harry Marek, VP Sales



L to R: Jim McKinley and Eduardo Garza, Presidents of Scot Forge and FRISA



FRISA facility in Mexico